

# INTERIM FINANCIAL R E P O R T



NINE-MONTHS ENDED JUNE 30, 2023 (UNAUDITED)

# **Orlando Utilities Commission**

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The unaudited statements presented in this interim financial report have been prepared in accordance with generally accepted accounting principles and follow the standards outlined by the Governmental Accounting Standards Board. It is management's assertion that the management discussion and supporting statements do not omit information necessary for a fair presentation nor do they improperly include untrue statements of a material fact or statements of a misleading nature.

## Management's Discussion and Analysis

The following discussion and analysis provides an overview of OUC's unaudited and preliminary financial position and results of operations in comparison to the approved budget and prior year equivalent period.

- The Statements of Revenues, Expenses and Changes in Net Position present the financial information for the nine-months ended June 30, 2023 in comparison to the approved budget and prior year equivalent period.
  - Income before contributions for the nine-months ended June 30, 2023 was \$77.7 million, which is \$1.6 million higher than budget and \$10.9 million lower than prior year.
- The Statements of Net Position present the nature and amount of resources and obligations at June 30, 2023 and September 30, 2022.
- The Statements of Cash Flows present the cash provided and used by operating activities, non-capital financing activities, capital financing activities and investing activities.

#### **Operating Revenues Analysis**

		As of June					Variance					
(\$ in thousands)	20	23 Actual	202	23 Budget	20	022 Actual	_	Actual vs	Budget		2023 vs	2022
Retail energy revenues (OUC and STC)	\$	357,224	\$	363,983	\$	359,125	\$	(6,759)	(1.9)%	\$	(1,901)	(0.5)%
Wholesale energy revenues		29,891		25,077		13,972		4,814	19.2 %		15,919	113.9 %
Water revenues		68,602		68,238		66,892		364	0.5 %		1,710	2.6 %
Other revenues		65,378		61,979		60,652	_	3,399	5.5 %	_	4,726	7.8 %
Operating revenues, net of fuel		521,095		519,277		500,641		1,818	0.4 %		20,454	4.1 %
Fuel revenues		242,886		282,420		283,594	_	(39,534)	(14.0)%	_	(40,708)	(14.4)%
Total operating revenues	\$	763,981	\$	801,697	\$	784,235	\$	(37,716)	(4.7)%	\$	(20,254)	(2.6)%

#### **Budget Analysis:**

- Operating revenues, net of fuel revenues were \$1.8 million higher than budget. Retail energy revenues were \$6.8 million lower than budget as a result of lowering retail non-fuel energy prices effective October 1, 2022. Wholesale energy revenues were \$4.8 million higher than budget as a result of colder than normal weather in late December and unplanned wholesale revenue opportunities.
- Fuel revenues, which are a pass-through charge of fuel expenses, were lower than budget as a result of the continued easing of natural gas commodity prices. These price decreases coupled with the January 1, 2023 retail fuel price increase have allowed for the accelerated recovery of customer advanced funds of \$70.7 million as of the beginning of the fiscal year to a fuel reserve balance of \$29.4 million as of June 30, 2023.

#### Prior Year Analysis:

Operating revenues, net of fuel revenues were \$20.5 million higher than prior year due in combination to the deferral of \$11.5 million of wholesale revenues in 2022 coupled with colder than normal weather and the energizing of two customer-sited chilled water facilities in the current year. Retail energy revenues decreased as a result of the retail non-fuel energy price reduction approved by the Board in October 2022 offset by favorable retail customer growth. Fuel revenues, which are a pass-through charge of fuel expenses, were lower as a result of declining fuel expenses throughout the current year.

## **Operating Expenses Analysis**

	As of June						Variance					
(\$ in thousands)	20	23 Actual	20	23 Budget	20	022 Actual	7	Actual vs	Budget	2023 vs	2022	
Unit department expenses	\$	218,942	\$	219,823	\$	193,147	\$	(881)	(0.4)%	\$ 25,795	13.4 %	
Depreciation and amortization		126,445		128,823		120,819		(2,378)	(1.8)%	5,626	4.7 %	
Payments to other governments and taxes		51,323		49,404		41,978		1,919	3.9 %	9,345	22.3 %	
Capacity payments		18,985		19,050		18,693		(65)	(0.3)%	292	1.6 %	
Emergency response expenses		732		_				732	100.0 %	732	100.0 %	
Operating expenses, net of fuel		416,427		417,100		374,637		(673)	(0.2)%	41,790	11.2 %	
Fuel for generation and purchased power		242,886		282,420		283,594		(39,534)	(14.0)%	(40,708)	(14.4)%	
Total operating expenses	\$	659,313	\$	699,520	\$	658,231	\$	(40,207)	(5.7)%	\$ 1,082	0.2 %	

#### **Budget Analysis:**

- Operating expenses, net of fuel for generation and purchased power were \$0.7 million lower than budget as a result
  of lower depreciation expense offset by payments to other governments from elevated customer prices and
  unplanned emergency response expenses.
- Fuel for generation and purchased power expenses were \$39.5 million lower than budget as a result of lower than anticipated natural gas commodity prices.

#### Prior Year Analysis:

- Operating expenses, net of fuel for generation and purchased power were \$41.8 million higher than prior year due
  to rising labor and supply costs, scheduled plant maintenance expenses and increased benefit expenses from lower
  than anticipated investment returns. Additionally, depreciation expenses have increased in alignment with the Path
  to Clean Energy strategic initiative and payments to other governments consistent with the increase in retail electric
  revenues.
- Fuel for generation and purchased power expenses were \$40.7 million lower than prior year as a result of declining natural gas commodity costs.

## Non-Operating Income and Expense Analysis

	As of June						Variance					
(\$ in thousands)	20	23 Actual	202	23 Budget	20	22 Actual	Α	ctual vs	Budget		2023 vs	2022
Interest and other income	\$	20,552	\$	16,521	\$	7,351	\$	4,031	24.4 %	\$	13,201	179.6 %
Generation decommissioning	\$	(9,975)	\$	(9,000)	\$	(10,325)	\$	(975)	10.8 %	\$	350	100.0 %
Interest expense		(37,497)		(33,565)		(34,366)		(3,932)	11.7 %		(3,131)	9.1 %
Total non-operating income and (expense)	\$	(26,920)	\$	(26,044)	\$	(37,340)	\$	(876)	3.4 %	\$	10,420	(27.9)%

#### Budget and Prior Year Analysis:

 Non-operating income and expense were in-line with budget and lower than prior year due to the commencement of long-term custodial contractual agreements providing an additional \$5.9 million in income and increased interest and other income from rising interest rates. These increased amounts were offset by the one-time loss on the sale of investments coupled with debt issuance costs from newly issued debt.

#### **Change in Net Position Analysis**

	As of June						Variance					
(\$ in thousands)	202	23 Actual	202	23 Budget	202	22 Actual	Α	ctual vs	Budget	2023 vs	2022	
Income before contributions	\$	77,748	\$	76,133	\$	88,665	\$	1,615	2.1 %	\$(10,917)	(12.3)%	
Contributions in aid of construction		16,465		10,800		15,619		5,665	52.5 %	846	5.4 %	
Annual dividend		(52,655)	١	(52,655)	ı	(47,623)			— %	(5,032)	10.6 %	
Increase in net position	\$	41,558	\$	34,278	\$	56,661	\$	7,280	21.2 %	\$(15,103)	(26.7)%	

## Budget and Prior Year Analysis:

• Income before contributions were favorable to budget as a result of higher than anticipated water system development contributions in aid of construction. Income before contributions were lower than prior year based on the timing of operating expenses and are anticipated to align as we progress further into fiscal year 2023.

#### **Total Assets and Deferred Outflows of Resources**

(\$ in thousands)	 June 2023	September 2022	Υ	ear-to-Date Change	June 2022
Utility plant	\$ 2,692,962	\$ 2,646,274	\$	46,688 \$	2,645,075
Restricted and internally designated assets	811,841	701,152		110,689	705,456
Current assets	312,572	309,961		2,611	323,514
Other assets	297,414	361,245		(63,831)	238,141
Deferred outflows of resources	 78,295	65,307		12,988	63,100
Total assets and deferred outflows of resources	\$ 4,193,084	\$ 4,083,939	\$	109,145 \$	3,975,286

## Year-to-Date Analysis:

 Total assets and deferred outflows of resources increased \$109.1 million from the previous fiscal year end due to \$276.7 million in net proceeds from the issuance of 2023A bonds, offset by timing of debt service payments, utilization of the previously issued construction funds and the recovery of customer advanced funds to restore depleted fuel reserves.

#### **Total Liabilities and Deferred Inflows of Resources**

(\$ in thousands)	J	June 2023	September 2022	Y	ear-to-Date Change	June 2022
Current liabilities	\$	291,319	\$ 424,626	\$	(133,307) \$	357,416
Other liabilities		154,277	134,285		19,992	178,099
Long-term debt, net		1,720,465	1,531,063		189,402	1,540,624
Deferred inflows of resources		357,747	366,249		(8,502)	286,845
Total liabilities and deferred inflows of resources		2,523,808	2,456,223		67,585	2,362,984
Net position		1,669,276	1,627,716		41,560	1,612,303
Total liabilities, deferred inflows of resources and net position	\$	4,193,084	\$ 4,083,939	\$	109,145 \$	3,975,287

## Year-to-Date Analysis:

Total liabilities and deferred inflows of resources increased \$67.6 million due to the \$276.7 million issuance of 2023A bonds offset by the timing of debt service payments, the payment of hurricane restoration costs, lower fuel commodity costs and the timing of other current liabilities.

#### **Condensed Statement of Cash Flows and Capital Spend Analysis**

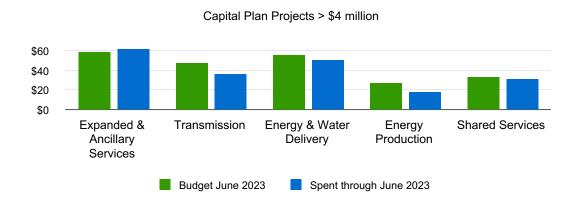
	 Α	s of June	
(\$ in thousands)	 2023	2022	Change
Net cash provided by operating activities	\$ 249,388 \$	202,911 \$	46,477
Net cash used in non-capital related financing activities	(50,773)	(45,754)	(5,019)
Net cash used in capital related financing activities	(27,349)	(273,232)	245,883
Net cash provided by investing activities	(72,007)	(76,417)	4,410
Net increase/(decrease) in cash and cash equivalents	99,259	(192,492)	291,751
Cash and cash equivalents - beginning of year	 229,942	447,192	(217,250)
Cash and cash equivalents - current	\$ 329,201 \$	254,700 \$	74,501

**Cash provided by operating activities:** Cash provided by operations was \$249.4 million, an increase of \$46.5 million from 2022, due to the increase in the retail electric fuel revenues collected offset by an increase in cash paid for expenses in unit department, salaries and benefits and emergency response.

 As of June 30, 2023, OUC expects to receive \$2.8 million and \$17.1 million in grant reimbursement funds for pandemic emergency response and preparedness and estimated costs for Hurricanes Irma, Ian and Nicole, respectively.

Cash used in capital related financing activities: Cash used in capital related activities was \$27.3 million, a decrease of \$245.9 million from 2022, due to the proceeds from the 2023A bonds in the amount of \$276.7 million. Excluding the receipt of the newly issued debt, capital related activities were \$30.9 million or 23.3 percent higher as a result of costs associated with the completion of two large customer-sited chilled water facilities coupled with the rising cost of materials, supplies and labor.

• Capital Spend: As of June 30, 2023, net capital spending was \$212.4 million or 76.4 percent of the approved Capital Plan.



# Orlando Utilities Commission Statements of Net Position - Unaudited Dollars in thousands

	 June 2023	September 2022	Varian	ice
Assets				
Utility plant	\$ 2,692,962	\$ 2,646,274	\$ 46,688	1.8 %
Restricted and internally designated assets	811,841	701,152	110,689	15.8 %
Current assets	312,572	309,961	2,611	0.8 %
Other assets	297,414	361,245	(63,831)	(17.7)%
Deferred outflows of resources	78,295	65,307	12,988	19.9 %
Total assets and deferred outflows of resources	\$ 4,193,084	\$ 4,083,939	\$ 109,145	2.7 %
Liabilities				
Payables from restricted assets	\$ 153,596	\$ 169,431	\$ (15,835)	(9.3)%
Payables from current assets	137,723	255,195	(117,472)	(46.0)%
Current liabilities	291,319	424,626	(133,307)	(31.4)%
Other liabilities	154,277	134,285	19,992	14.9 %
Long-term debt, net	 1,720,465	1,531,063	189,402	12.4 %
Total liabilities	2,166,061	2,089,974	76,087	3.6 %
Deferred inflows of resources	357,747	366,249	(8,502)	(2.3)%
Net position	1,669,276	1,627,716	41,560	2.6 %
Total liabilities, deferred inflows of resources and net position	\$ 4,193,084	\$ 4,083,939	\$ 109,145	2.7 %

<sup>\*\*\*</sup>See page 4 for additional information related to changes in the Statements of Net Position

# Orlando Utilities Commission Statements of Revenues, Expenses and Changes in Net Position - Unaudited Dollars in thousands

	Actual June 2023	Budget June 2023	Varian Budg		Actual June 2022	Variance Yea	
Operating revenues							
Retail energy revenues (OUC and STC)	\$ 357,224	\$ 363,983	\$ (6,759)	(1.9)% \$	359,125	\$ (1,901)	(0.5)%
Wholesale energy revenues	29,891	25,077	4,814	19.2 %	13,972	15,919	113.9 %
Fuel	242,886	282,420	(39,534)	(14.0)%_	283,594	(40,708)	(14.4)%
Electric revenues	630,001	671,480	(41,479)	(6.2)%	656,691	(26,690)	(4.1)%
Water revenues	68,602	68,238	364	0.5 %	66,892	1,710	2.6 %
Other revenues							
Lighting service revenues	13,300	14,012	(712)	(5.1)%	13,342	(42)	(0.3)%
Chilled water revenues	29,270	24,252	5,018	20.7 %	23,782	5,488	23.1 %
Service fees & other revenues	22,808	23,715	(907)	(3.8)%_	23,528	(720)	(3.1)%
Total operating revenues	763,981	801,697	(37,716)	(4.7)%_	784,235	(20,254)	(2.6)%
Operating expenses							
Fuel for generation and purchased power	242,886	282,420	(39,534)	(14.0)%	283,594	(40,708)	(14.4)%
Unit/department	218,942	219,823	(881)	(0.4)%	193,147	25,795	13.4 %
Depreciation and amortization	126,445	128,823	(2,378)		120,819	5,626	4.7 %
Payments to other governments and taxes	51,323	49.404	1,919	3.9 %	41,978	9,345	22.3 %
Capacity payments	18,985	19,050	(65)	(0.3)%	18,693	292	1.6 %
Emergency response costs	732	_	732	100.0 %	_	732	<b>-</b> %
Total operating expenses	659,313	699,520	(40,207)	(5.7)%	658,231	1,082	0.2 %
Non-operating income and (expenses)							
Interest income	15,169	11,267	3,902	34.6 %	2,695	12,474	462.9 %
Generation decommissioning	(9,975)	(9,000)	(975)	10.8 %	(10,325)	350	100.0 %
Other income	5,383	5,254	129	2.5 %	4,656	727	15.6 %
Interest expense	(37,497)	(33,565)	(3,932)	11.7 %	(34,366)	(3,131)	9.1 %
Total non-operating income and (expenses)	(26,920)	(26,044)	(876)	3.4 %	(37,340)	10,420	(27.9)%
Income before contributions	77,748	76,133	1,615	2.1 %	88,664	(10,916)	(12.3)%
Contributions in aid of construction	16,465	10,800	5,665	52.5 %	15,619	846	5.4 %
Dividend payments	(52,655)			— %	(47,623)	(5,032)	10.6 %
Increase in net position	41,558			21.2 %		\$(15,102)	(26.7)%
Net position - beginning of year	1,627,718				1,555,641	, - 1	, ,,,
Net position - end of period	\$ 1,669,276	•		\$	3 1,612,301		
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<sup>\*\*\*</sup>See pages  $\underline{2}$  and  $\underline{3}$  for additional information related to changes in the Statements of Revenues, Expenses, and Changes in Net Position

# Orlando Utilities Commission Statements of Cash Flows - Unaudited Dollars in thousands

		June 2023	June 2022
Cash flow from operating activities	•	000 F04 ¢	004 004
Cash received from customers	\$	892,594 \$	681,991
Cash paid for fuel and purchased power		(357,460) (82,533)	(248,621) (61,130)
Cash paid for unit department expenses			(128,547)
Cash paid for salaries and benefits		(146,265)	, ,
Cash (paid)/received for emergency response expenses		(6,081) (50,867)	1,244 (42,026)
Cash paid for other payments and taxes		249,388	· · ·
Net cash provided by operating activities	_	243,300	202,911
Cash flows from non-capital related financing activities		/E2 CEE\	(47 600)
Dividend to the City of Orlando		(52,655) 1,882	(47,623)
Build America Bonds subsidy received		-	1,869
Net cash used in non-capital related financing activities		(50,773)	(45,754)
Cash flows from capital related financing activities		(400 000)	(400 = 4=)
Utility plant net of contributions in aid of construction		(163,656)	(132,715)
Debt interest payments		(58,439)	(57,648)
Principal payments on long-term debt and use of bond proceeds		(79,915)	(82,050)
Debt issuances		276,672	(0.10)
Debt issuance expense		(2,011)	(819)
Net used in capital related financing activities		(27,349)	(273,232)
Cash flows from investing activities			
Proceeds from sale and maturities of investment securities		245,723	240,236
Loss on sale of investments		(1,963)	(1,847)
Purchases of investment securities		(285,653)	(322,128)
Investments and other income (paid)/received		(30,114)	7,322
Net cash used in investing activities	_	(72,007)	(76,417)
Net increase/(decrease) in cash and cash equivalents		99,259	(192,492)
Cash and cash equivalents - beginning of year		229,942	447,192
Cash and cash equivalents - current	<u>\$</u>	329,201 \$	254,700
Reconciliation of operating income to net cash provided by operating activities			
Operating income	\$	104,668 \$	126,005
Adjustments to reconcile operating income to net cash provided by operating activities			
Depreciation and amortization		126,445	120,818
Depreciation and amortization charged to fuel for generation and purchased power		1,854	3,602
Depreciation of vehicles and equipment charged to unit department expenses		1,576	1,802
Changes in assets and liabilities		27.740	(20.005)
Decrease/(Increase) in receivables and accrued revenue		27,748 (42,402)	(30,665)
Decrease in fuel and materials and supplies inventories		(12,192)	(646)
(Increase)/Decrease in accounts payable		(106,618)	44,018
Increase in deposits payable and deferred items		4,333 101 574	6,982
Increase/(Decrease) in stabilization and deferred revenue accounts	•	101,574	(69,005)
Net cash provided by operating activities	<u> </u>	249,388 \$	202,911

<sup>\*\*\*</sup>See page  $\underline{5}$  for additional information related to changes in the Statements of Cash Flows

# Orlando Utilities Commission Capital Plan Dollars in thousands

	Ye	ear to Date	Year to Date		
	J	une 2023	June 2023		
		Plan	Actual	Variance to I	Budget
Electric Production <sup>1</sup>	\$	54,653 \$	51,754 \$	(2,899)	(5.3)%
Transmission <sup>2</sup>		55,988	45,308	(10,680)	(19.1)%
Transmission contributions		_	_	_	— %
Transmission, net		55,988	45,308	(10,680)	(19.1)%
Electric Delivery <sup>2</sup>		44,067	35,131	(8,936)	(20.3)%
Electric Delivery contributions		(3,243)	(8,827)	(5,584)	172.2 %
Electric Delivery, net		40,824	26,304	(14,520)	(35.6)%
Lighting		6,874	8,092	1,218	17.7 %
Lighting contributions		(450)	(1,548)	(1,098)	244.0 %
Lighting, net		6,424	6,544	120	1.9 %
Water <sup>2</sup>		38,833	31,565	(7,268)	(18.7)%
Water contributions		(8,417)	(11,583)	(3,166)	37.6 %
Water, net		30,416	19,982	(10,434)	(34.3)%
Chilled Water		27,165	23,661	(3,504)	(12.9)%
Support Services <sup>2</sup>		49,422	38,872	(10,550)	(21.3)%
Total OUC	\$	264,892 \$	212,425 \$	(52,467)	(19.8)%

<sup>&</sup>lt;sup>1</sup> Totals are net of participant share.

 $<sup>^{\</sup>rm 2}$  Project delays due to supply chain constraints and the impact of Hurricanes Ian and Nicole.